I. Company Brief Information

Company Name	“Uzbekistan Airways” JSC
Organizational and Legal Form	Joint-stock company
Company Establishment Date	According to the Decree of the President of the Uzbekistan dated November 27, 2018 No.УП-55 measures to gradually improve the civil aviatio Republic of Uzbekistan”, “Uzbekistan Airways” Company was transformed to “Uzbekistan Airw
Information about Shareholders	100% owned by “Uzbekistan Airways” JSC
Area of Specialisation	Managing Commercial Activities
Official web-site	UZAIRWAYS.COM

II. Advisor’s Main Tasks

Main regulatory documents	· Air Code of the Republic of Uzbekistan · Charter of “Uzbekistan Airways” JSC. · Law of the Republic of Uzbekistan “On companies with Joint-stock”

Scope of Competence of the Advisor	The competences of Director of the Departmen and Commercial Agreements of “Uzbekistan Ai will include: · Enhancing the efficiency of “Uzbekistan Air policy and revenue management. · Contributing to development of Interline far framework of Special Prorate Agreements (SPA · Promoting company presence (participation international meetings of IATA Tariff coordinati conferences, as well as at face-to-face negotiat representatives of foreign airlines and other ins regards to tariff issues. · Enforcing compliance with international law of international treaties in civil aviation of the R Uzbekistan. · Ensuring the drafts’ approval of Air Service its modifications and amendments. · Ensuring the fulfillment of “Uzbekistan Airw obligations under the terms of international agr (ASA, Interline, SPA, Code Share etc.). · Enhancing “Uzbekistan Airways” performan terms of existing Interline and Codeshare agree means of network extension, passenger flow an increase, supporting the development of new b Interline and Codeshare partnerships with forei · Maintaining development of “Uzbekistan Ai activity in the areas of tourism. · Ensuring the elaboration of travel packages Uzbekistan Airways. · Coordinating “Uzbekistan Airways” represe offices’ activity abroad. · Ensuring the participation of department st international meetings with colleagues from pa

III. Requirements to Candidates for Director of the Department of Tariffs and Commercial Agr
“Uzbekistan Airways” JSC

Educational Requirements	Higher education. Bachelor’s or master’s degree in the field of: · maintaining international relations in civil a · competitiveness management; · arranging airline commercial activity; · international transport logistics; · operating in global distribution systems (GD Amadeus, Sabre and others. Doctors of Philosophy (Ph.D.) and Doctors of Sc D.Sc., S.D. or Dr.Sc.) are welcome and will be o taken into account during the interview.
Work Experience Requirements	At least 5 years of work in aviation companies in accordance with the areas of the required education, including 2 years (at least) managerial positions.
Language Skills	· Russian and/or English (professional level); · Uzbek (welcomed).

IV. Terms of payment

Salary is determined after having an interview.

V. Application procedure

To apply to this RFP, a Candidate shall send his/her CV in Russian for the attention of the Cha
Board of “Uzbekistan Airways” Joint-Stock Company, Mr. Ilkhom MAKHKAMOV, by e-mail
office.nac@uzairways.com by June 01, 2021.

After the application submission deadline, active members of Management Board and memb
Supervisory Board of “Uzbekistan Airways” Joint-Stock Company will review the documents o
candidates on the basis of a selection commission.

Candidate selection process is conducted through an interview (either a face to face intervie
conference interview).


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