

I. Company Brief Information

Company Name

“Uzbekistan Airways” JSC

Organizational and Legal Form

Joint-stock company

Company Establishment Date

According to the Decree of the President of the Republic of Uzbekistan dated November 27, 2018 No.??-5584 “On measures to gradually reform the civil aviation of the Republic of Uzbekistan”, “Uzbekistan Airways” National Air Company was transformed to “Uzbekistan Airways” JSC.

Information about Shareholders

100% owned by “Uzbekistan Airways” JSC

Area of Specialisation

Managing Commercial Activities

Official web-site

UZAIRWAYS.COM

II. Advisor’s Main Tasks

Main regulatory documents

- Air Code of the Republic of Uzbekistan
- Charter of “Uzbekistan Airways” JSC.
- Law of the Republic of Uzbekistan “On companies with Joint-stock”

The competences of Director of the Department of Tariffs and Commercial Agreements of “Uzbekistan Airways” JSC will include:

- Enhancing the efficiency of “Uzbekistan Airways” tariff policy and revenue management.
- Contributing to development of Interline fares within the framework of Special Prorate Agreements (SPA).
- Promoting company presence (participation) at international IATA Tariff coordinating conferences, as well as at face-to-face negotiations with representatives of foreign airlines and other organizations regarding to tariff issues.
- Enforcing compliance with international law, provisions of treaties in civil aviation of the Republic of Uzbekistan.
- Ensuring the drafts’ approval of Air Service Agreements, interline modifications and amendments.
- Ensuring the fulfillment of “Uzbekistan Airways” obligations in terms of international agreements (ASA, Interline, SPA, Codeshare).
- Enhancing “Uzbekistan Airways” performance in the terms of Interline and Codeshare agreements by means of network extension, passenger flow and revenue increase, supporting the development of beneficial Interline and Codeshare partnerships with foreign carriers.
- Maintaining development of “Uzbekistan Airways” activities in the field of tourism.
- Ensuring the elaboration of travel packages for Uzbekistan.
- Coordinating “Uzbekistan Airways” representative offices abroad.
- Ensuring the participation of department staff in international forums with colleagues from partner-airlines and other organizations.

Scope of Competence
of the Advisor

III. Requirements to Candidates for Director of the Department of Tariffs and Commercial Agreements of “Uzbekistan Airways” JSC

Higher education.

Bachelor's or master's degree in the field of:

- maintaining international relations in civil aviation;
- competitiveness management;
- arranging airline commercial activity;
- international transport logistics;
- operating in global distribution systems (GDS) – Amadeus, others.

Doctors of Philosophy (Ph.D.) and Doctors of Science (Sc.D., Dr.Sc.) are welcome and will be obligatory taken into account at the interview.

At least 5 years of work in aviation companies in accordance with the areas of the applicant's requirements and education, including 2 years (at least) in managerial positions.

- Russian and/or English (professional level);
- Uzbek (welcomed).

Educational Requirements

Work Experience Requirements

Language Skills

IV. Terms of payment

Salary is determined after having an interview.

V. Application procedure

To apply to this RFP, a Candidate shall send his/her CV in Russian for the attention of the Chairman of the Board of "Uzbek Airways" Joint-Stock Company, Mr. Ilkhom MAKHKAMOV, by e-mail office.nac@uzairways.com by June 01, 2021.

After the application submission deadline, active members of Management Board and members of Supervisory Board of "Uzbek Airways" Joint-Stock Company will review the documents of candidates on the basis of a selection commission.

Candidate selection process is conducted through an interview (either a face to face interview or a video conference interview).



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